



Prospectus

2012

1. YOUR PARTNER WITH VISION THAT CREATES ROOM FOR YOUR FAMILY'S EDUCATIONAL STYLE

Delta wishes to be your partner that is:

- obedient and lives according to Biblical principles;
- listening and caring;
- providing a one-stop education and development service;
- goal orientated, adaptable and provides a cost effective system;
- offering legal and sought after academic and career orientated qualifications;
- stimulating a culture of work and business savvy with all its learners;
- honing and tuning integrity, ethos, self respect and respect for others;
- providing solutions for socialising, sport and culture, and
- preparing learners to be internationally competitive in different spheres.

Vision

Delta wishes to support parents in their task of guiding their children to adulthood, equipping the learners with the knowledge and skills required to take ownership of their personal calling in service as leaders to their God and their country, South Africa.

Mission

To facilitate the development of the child into a well balanced individual and young adult by means of our unique education and training programmes, as well as our products and services.

Choosing the plan that suits your family's values

Delta services clients from numerous points of view. Delta's clients vary from liberal to more conservative families. It is important for Delta to respect each client's norms and values and provide space for each client's relationship with the organisation.

Delta offers two plans designed to accommodate this diversity. Families can choose from [Delta's Progressive Plan](#) or [Delta's Identity Plan](#).

Delta's Progressive Plan is designed according to Delta's vision and accommodates families that are more liberal and free thinking with regard to educational norms and values.

Delta's Identity Plan is also designed according to Delta's vision and accommodates the values of a more conservative family.

2. PROVEN EDUCATIONAL MODEL

Delta has developed an educational model that can be used in a variety of settings such as homeschooling, support centres, micro schools, private institutions and public schools.

The phases of education

Delta's educational model differentiates between the following two phases:

Foundation Phase

Grade 0 – 9

Every child must complete Grades 0 – 9. This phase lays the educational foundation for every child, as well as the foundation of the traditional three 'R's', reading, writing and arithmetic. It will furthermore also help the child to establish his/her identity within society and the world at large.

During this phase parents have the freedom to choose how they wish to teach their children: in a structured and formal way, or an informal and less structured manner, in accordance with the lesson outcomes and curriculum design notes. If you wish to use a formal and structured approach we

recommend that you use the **Standard Package Option**. On the other hand our **Own-choice Option** allows for a less formal and structured approach.

Further Education and Training Phase

Grade 10 – 12 or NQF 2 – 4

Grades 10 – 12 are regarded as the Further Education and Training (FET) phase of education. This phase culminates at the end of Grade 12 with either a National Senior Certificate or a National Diploma in a specific vocational field.

This phase concludes the learner's education in order to prepare him/her for entrance into society. It is deemed necessary for all learning to be formal and structured.

The learner chooses his/her direction when starting this phase.

Academic Course: Grade 10 – 12 (for learners wishing to attend university)

A matric with university exemption is required for university enrolment. This matric is known as the National Senior Certificate (NSC).

Delta is in partnership with an **UMALUSI** accredited examination board and presents legal UMALUSI matric examinations.

- The examinations are completed annually at examination centres throughout South Africa and Namibia.
- On the successful completion of the examination, the state, through UMALUSI, issues an official certificate, the National Senior Certificate (NSC).
- With the correct subject choice combination and university exemption, the learner may apply at any South African university.
- The NSC is internationally accepted subject to certain terms and conditions.

Learners may only enter the academic route if they can provide a relevant report, qualification or equivalent qualification or have completed the required entrance exams.

Grades 10 – 12 are regarded as a single phase in education. It therefore can be expected that the final Grade 12 Senior Certificate examination covers most of the work dealt with in Grades 10, 11 and 12. Learners may not enter Grade 11 without a recognised Grade 10 report. Similarly, learners may not enter Grade 12 without recognised Grade 10 and 11 reports.

Vocational Course: NQF 2, 3 and 4 (for learners who wish to take part in practical subjects in order to join the labour market directly after school)

The vocational direction is ideal for learners who are more practical and technical. Delta's educational model offers vocational courses with London City & Guilds and SAQA qualifications.

The courses are offered over three years starting at NQF Level 2 and continue to NQF Level 4. NQF refers to the National Qualifications Framework. An NQF Level 2 is benchmarked at the same level as Grade 10, Level 3 as Grade 11 and Level 4 as Grade 12.

On the successful completion of an NQF level the learner will receive a National Certificate in that specific vocational direction/level. Learners who have achieved an NQF Level 4 qualification are highly sought after in South Africa.

Learners may only enter the vocational direction if they can present a valid Grade 9 report or equivalent qualification.

Courses currently available

SECTOR	LEVEL 2	LEVEL 3
Tourism	Accommodation Services	Food and Beverages
Wholesale and Retail	Wholesale and Retail	Wholesale and Retail
ServiceSETA	Hairdressing	Hairdressing
		Beauty
	Business Administration	Business Administration
	Receptionist	
ISETA	Information Technology	
CETA	Construction	Construction
Agriculture	Agriculture	Wine making
		Landscape Architecture
		Dairy Farming
MERSETA	Welding	Welding
	Boilermaking	Boilermaking
		Electrician
		Fitter and Turner
		Motor Mechanic

Learners can study in their own time and at their own pace (subject to certain conditions)

- Each academic year is divided into 4 terms.
- The terms can be completed at his/her own pace.
- The first constraint is that Delta's final examination will only be available at the scheduled date (kindly consult Delta's year programme).
- The second constraint is that Delta's subject advisors are only available for assessment during the scheduled assessment window.
- Assessment of papers will only take place if the examination papers are submitted during the assessment window. Delta can then issue valid reports for the results achieved. This service is only available if the client is enrolled on the Standard Package Option.
- In the event that the examination papers are submitted after the window period, learners and parents will have to wait for the next assessment window. The other option is for parents to request the relevant memorandum and to mark the papers themselves.
- Delta will also issue a report if the parent has assessed the work themselves. Kindly note that the report will then state that this is the parents' opinion of the learner's work.

Grade 12 learners fall into a more formal structure. The candidate is expected to have completed most of his/her work by the end of the second term in order to be fully prepared for the preliminary examination. It is a prescribed condition for this year that the candidate meets all the requirements as stipulated by the examination board and UMALUSI with regard to both the preliminary and the final examinations. The implementation and monitoring of the work delivered for the portfolio must be completed within the window periods.

3. PRODUCTS AND SERVICES

Delta's qualifications, products and services are anchored in personalised learning programmes

- It provides for the unique nature and needs of the Identity Plan as well as the Progressive Plan.
- Learners will be nationally and internationally qualified in knowledge, comprehension and application in both academic and vocational directions.

- The programmes are adaptable to fit the individual learner's learning style and processes.
- We follow the National Curriculum Statement with regard to the naming of subjects, themes followed and the assessment criteria and standards.
- This is to ensure that national and international tendencies and changes are met.

Delta's product range

Our product range is available to all enrolled clients and any institution outside of Delta.

The textbook or learner guide

Delta has created unique lesson plans that:

- are up to date with the latest lesson plans and educational developments. The learning material is available either neatly printed and bound or on CD (Grade 0 – 7).
- are child friendly.
- are designed as per the learner's reading ability taking age and grade into consideration.
- are written in recipe format.
- can be of great assistance within the realm of home education and can assist as a powerful tool to teachers and parents.

Video and DVD lessons

- In certain subjects for Grade 8 – 12 the course material is accompanied by a DVD.
- Subject specialists explain and demonstrate difficult portions of the work covered in the text book.
- Learners can see and hear the lesson or experiments.

Memorandums

- Memo books provide answers and mark allocations that are set in the workbooks.
- Delta products can be bought by clients who are enrolled for either the Standard Package Option or the Own Choice Option.

Delta's Services

- Educational support services are offered to enrolled families, centres and schools who are on the Standard Package Option.

The parent or facilitator guide consists of:

- modular block programmes;
- assessment policy and guidelines;
- tests, examinations and memorandums (examinations and memos can also be made available electronically at Delta's discretion); and
- projects and assignments.

Delta's subject forums on the Internet

- Learners with Internet access can join subject forums in selected subjects.
- Forums assist in communication between the subject author and learner at more cost effective rates.
- By means of forum technology the teacher can virtually be placed in the home or centre!

Subject Support

- Queries regarding subjects where no subject forum exists can be scheduled for telephonic, fax or e-mail responses.
- Enquiries that require intensive and timeous explanations will be regarded as an extra lesson.
- You may negotiate with subject authors regarding their fees for extra lessons and marking services.

Assessment services and reports, Grade 1 – 11

- Delta sets an annual final examination for grades 1 – 11 and marks these examinations during the assessment window.
- This final examination counts 75% of the final year mark.
- Parents and centres must submit the year mark (consisting of formative assessment) which counts 25% of the final mark.
- The year mark is calculated using the Term 1, 2 and 3 test and project marks.
- Tests, assignments and memorandums for Term 1, 2 and 3 are provided for in the parent/facilitator guide.
- Parents and centres are responsible for the marking of work completed during Terms 1, 2 and 3.
- Delta calculates the learner's final mark and issues a valid report for Grade 1 – 11.
- In the event of a discrepancy of 20% between the examination mark and the year mark, the year mark will be omitted and the examination mark will be the mark entered on the final report.
- This benchmark standard ensures the integrity of Delta's reports.
- All examinations for grades 1 – 11 are done either at home or at a support centre.

Psychometric testing and help with study methods and subject choices

- It is of great importance that each learner makes the right choice regarding subject and career options.
- Delta provides the services of a qualified career counsellor and psychometric evaluator.
- These services are available at special rates and are only available to full Delta learners.
- Please note that consultations and testing will be done by appointment only.

To make use of any of these services and queries regarding tariffs please contact Neels Beyers at our head office.

Socialisation Services

Delta's Socialisation and Spiritual Development Department is responsible for the following:

- adventure camps;
- leadership camps;
- matric dance;
- hikes, outings and family days;
- sports days for both summer and winter sports;
- cultural activities; and
- the participation of Delta's sport and cultural achievers at recognised institutions.

In order to save time and money we will be running the adventure and leadership camps simultaneously with the parent conference/-s on the farm.

Separate camps will be scheduled for Delta and Impak learners. Please choose where you feel your child will be most comfortable:

- camps with a Christian, Afrikaner and Afrikaans culture approach;
- camps with a Christian but more inclusive approach;
- camps that are geared towards the needs and interests of the home learner; or
- camps that are geared towards the needs and interests of the centre learner.

Conferences, camps, winter and finishing schools

- Delta presents regional conferences in Gauteng, Western Cape, Northern Cape and Namibia if sufficient interest is shown by clients. The interest is measured by the number of registrations for a conference.
- The conferences are designed to inform and train parents with regards to aspects of home education.
- Learners will meet subject authors at the conferences.

- The winter school will focus on Maths, Physical Science, Accountancy, languages and practical components of the technical subjects.
- The conferences will be held at either Impak's Waterberg farm or at locations in the Western Cape, Northern Cape and Namibia.
- The winter school and finishing schools will also be held at the Waterberg farm.
- Delta clients (parents and learners) who are enrolled for the Standard Package Option attend Delta's conferences and camps at the special rate of R80 per person per night/day or any part thereof.

This tariff includes the following:

- The presentation costs.
- All meals and refreshments.
- Accommodation (tents or permanent accommodation units).

(A conference of 3 days and 2 nights with 5 meals will cost you R240 per person, a winter school of 5 nights and 6 days with 15 meals will cost you R480 per person)

The following are not included

- Travelling expenses.
- Materials and extra equipment that may be required for the practical aspects of a technical subject.

4. CHOOSE YOUR PACKAGE

Products and services can be moulded from a variety of options to suit the individual learner's needs.

Standard Package Option

If you are interested in Delta's products and services and you wish to join the Delta family, kindly select the Standard Package Option (printed) or the Standard Package Option (self-print) on the application form where the financial implications will also be found.

The Standard Package Option (printed) includes the following:

- VAT.
- Agent commission.
- All printing and production costs.
- Textbooks, parent/facilitator guides per subject (learners in centres only receive their textbooks; parent/facilitator guides are bought by the centre).
- DVD lessons for certain subjects.
- Set work books.
- Term tests and memorandums, external final exams with assessment (exams and memorandums can be made available electronically at Delta's discretion).
- Valid final reports and progress reports.
- Conferences, adventure and leadership camps, winter and finishing schools at R80 per person per night/day or any part thereof (parents and learners). The price includes the course fees, meals and accommodation. Travel and additional materials are not included.
- Judicial protection by the Pestalozzi Trust within South Africa.
- Postage and packaging within South Africa (4 day registered post) is included with the quoted price. Clients outside of South Africa have to pay the quoted price plus any additional fees/taxes with regard to postage unless a mistake has been made on our part with regard to incorrect postage or packaging.

Kindly note that subjects with a practical component may have extra costs due to additional learning materials. No practical apparatus or additional programme material is included with the package price (Kindly budget for an extra R1000.00 per annum per practical/technical subject.)

The Standard Package Option (self-print) includes the following:

- The Standard Package Option (self-print) is only available for learners in Grades 0 – 7.
- The self-print option includes all aspects as mentioned above (textbooks, memorandums, parent guides) but is only available in electronic format. Setwork books and text books not available in an electronic format are included.
- Payments by non-South African residents, including Namibian citizens, must be made in cash as they do not fall under South African jurisdiction.

Own-Choice Option

If you are only interested in Delta's products (study guides, memorandums and DVD's) and do not wish to make use of our services nor join the Delta family, kindly request a product price list and order the products that you require.

The Support Centre Option

What is a support centre and how does this option work?

- These are groups consisting of 5 or more families in a specific area, where the parents work together to provide relevant subject support to ensure that the needs of their children are cared for .
- Subject specialists can be contracted in to help with specialised subjects like Maths, Physical Science and technical subjects.
- Support groups and centres can specialise in subjects like Music, Art, etc thus developing into cultural hubs within their respective communities.
- A dynamic support group/centre can provide a platform for the socialising aspect of the home learner.
- The management of the group/centre is the responsibility of the parents or institution, the interest group or entrepreneur.
- Delta provides the educational material and ensures the quality and standard of the material.
- Each support group or centre is motivated to develop their own unique character and ethos within the broader Delta framework.
- Delta's price list is designed in such a way that learners enrolled at registered Delta centres receive a discount of up to 20% on Delta's listed Standard Package Option (printed or self-print).
- Support groups and centres receive 8% commission on every fully paid registration.
- Centres can also acquire books according to the Own-Choice option in support of their staff.
- Centres can also receive discounts where they can substitute Delta services in-house.
- Support groups and centres determine their own service fees for additional income to cover running costs and service fees.
- Payments by non-South African residents, including Namibian citizens, must be made in cash as they do not fall under South African jurisdiction.

For more information kindly request a copy of our brochure "Delta Education Support Centre policy for 2012" from our head office.

5. LEGAL ASPECTS AND LEGAL SERVICES FOR DELTA CLIENTS

- Education in South Africa is governed by the SA Schools Act (Act No 84 of 1996 "SASA") and numerous other laws and Acts. Articles 3, 4 and 51 of SASA make provision for homeschooling. All clients of Delta are expected to be aware of the laws pertaining to homeschooling.
- To support clients with this responsibility, Delta registers all learners for free protection at the Pestalozzi Trust, the legal trust for homeschooling.

- If enrolled learners of Delta are threatened by any person or institution with regard to homeschooling or your attendance at a support centre or managing a support centre, you may contact the legal trust immediately at the following contact numbers:

Tel: 012 330 1337

Fax: 011 507 5997

E-mail: defensor@pestalozzi.org

Web address: www.pestalozzi.org

Postal address: PO Box 12332, Queenswood, 0121.

6. BUSINESS OPPORTUNITIES

Delta's range of unique products, services and infrastructure creates business opportunities for any person or institution. The following two business opportunities are currently available:

Business opportunity 1: Marketing

- Become either a part-time or full-time registered marketer for Delta and earn a commission as per our commission structure.
- Delta trains all prospective marketers to ensure that they are successful.
- Delta provides, within certain limits, all information packs, enrolment forms, marketing materials, examples of products and support where necessary.
- Commission is paid for each enrolled learner, whether a home learner or a centre learner, that was enrolled by the marketer.
- A commission of 8% per enrolment (after VAT, Pestalozzi Trust, setwork books and the 21% discount for centre learners have been deducted) is payable on receiving the full package payment.

The following conditions apply:

- The marketing option is reserved for trained and registered marketers.
- The commission can be adjusted from time to time.
- The commission as recorded, is calculated per learner per annum and is payable as soon as Delta has received the full payment of the enrolment fee (on condition that the marketer can deliver evidence that the learner was personally enlisted).

Business Opportunity 2: Establishing a support centre

- Establish a support centre based on Delta's products and services and enlist a minimum of five families.
- Delta provides its products and services at a special rate (approximately 21% discount) allowing the support centre to deliver the product and services at a profitable yet affordable competitive price.
- Earn commission of 8% for each fully paid enrolment at the support centre
- Set your own fees for the services your support centre provides.
- Delta provides for the necessary training and business support to the individual or institution who makes use of this venture option.

For more information kindly request the "Delta Education Support Centre Policy for 2012" brochure from our head office.

HIS LIGHT IS STILL SHINING!