



Impak Onderwysdiens CC trading as Delta Education

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DELTA EDUCATION'S SUPPORT CENTRE POLICY FOR 2009

A. Policy with regards to registered support centres

Thank you for considering the use of Delta Education's products and educational plan in your support centre. This document highlights the functioning of the support centre concept and stipulates the regulations with regards to the legal and correct operation of these centres.

Impak Onderwysdiens BK, trading as Delta Education sets high demands with regards to the quality education and training services offered to parents empowering them to teach their own children at home with excellence.

Support centres may only use the name, products and educational plan once the management and staff of the centre are trained and the support centre is accredited and registered by Delta Education. The training occurs during the head of support centres meetings. There are three of these meetings annually. Enquiries may be directed to the offices of Delta Education regarding these dates. Accreditation and registration occurs after the executive team received and approved the "Application for registration as a Delta Support Centre 2009".

1. A need exists for support centres operating within the framework of the law!

Parents are increasingly deciding to teach their children at home. This trend causes that there is a growing need for support centres that may satisfy the following needs, amongst others:

- Responsible parents teaching their children at home, usually prefers to act in the best interest of their children. Since parents are not necessarily specialists on every subject, it is in the **best interest** of the children that parents hire in the services of subject specialists, or reach a source of advice on subjects to compliment their limitations. Support centres may establish this essential source of subject advice. Support centres may also offer the use of technological sources like computers, internet access and internet classes, as well as other essential educational equipment and reading programmes to the homeschooling community.
- It is in the **best interest** of the child learning at home, that he/ she are at times exposed to group work, group activities, excursions and healthy socialising. Support centres create the ideal environment for group work and socialising.
- Proper external monitoring of progress, evaluation and examination of the children learning at home is in the **best interest** of the child, ensuring that the child receives quality education and training of the highest standard. Support centres may serve as examination- and evaluation centres with the necessary facilities and supervisors. It may contribute to the integrity of Delta's exams and evaluation system to be placed above suspicion.
- Parents often need to leave their children studying at home on their own for shorter or longer periods, as a result of illness, farming or business responsibilities, or whatever other valid reasons. These parents have the need that their children will be cared for at day-care facilities during their absence. Support centres may therefore also offer the services of a day-care facility.

2. Who establishes a support centre?

Impak Onderwysdiens BK sells its Delta Education products, educational plans, subject advisory services and evaluation services to parents that home-school their children. It is the prerogative of the parents to take hands locally and establish a mutual support group (support centre). This group may come together from time to time, as they deem necessary. During these events subject advisors can be hired in to guide children in group-sessions through subjects like Maths, Science, Computer Applications Technology and many more. During these events, the children may also be trained in music, singing, recitals, chess, and many more.

Teachers or entrepreneurs may also establish a support centre within a certain community. Such a centre offers back-up services like subject material sources, support and advice, evaluation services, group work and socialising activities to children in support of the parents teaching their own children at home.

3. **Who owns the support centres, and does Delta Education have any say?**

Support centres belong to the owners and founders of the centres. Delta Education does not own these centres. Support centres set up their own managements, policies and ethos, within the framework of and in correlation with Delta Education's policy. They determine how they will structure themselves and what personnel they wish to employ or hire in. Delta Education will gladly offer its products and services to any group or support centre that endorses its vision, regardless of the group's religious or political preferences.

The association of a support centre with the name Delta Education means that Delta Education exercises absolute control and say with regards to the **use** of the Delta **products and services** in the support centre, the maintenance of Delta's regulations regarding educational standards, integrity, public image and good management practices.

Support centres using the Delta Education products and services, will at times be subject to inspections and evaluations to ensure the best service. The parent community of any group or support centre that does not continually comply with Delta's requirements and standards will be notified accordingly. If there are no significant improvisations or adjustment, Delta Education reserves the right to issue fine, as determined by an external arbiter. The centre may also forfeit the continued use of the Delta Education name, -products and services. Delta Education also reserves the right to close such a centre and publish the reasons for such closure in the public press.

4. **Who is responsible for the education of the learners?**

Support centres, day care centres, facilitators and hired-in tutors absolutely do not replace the parents' responsibility as primary educator of their own children! The education and training time parents spend with their children by day (60%), should exceed the time that a child receives aid from a support centre (40%).

As soon as a centre takes over the educational duties and responsibilities from the parents regarding education, such a support centre is no longer a bone fide support centre and such a support centre should apply for registration as an independent school.

5. **Conditions for the legal operation of support centres**

- a. Every pair of parents should have a signed individual and personal contractual agreement with Impak/Delta. The contract serves as proof that the parents are personally enrolled with a responsible service provider and therefore busy with home schooling. Every couple personally signs the agreement.
- b. Every parent should take full control and responsibility for the education and training of their own children. Control and responsibility may not be delegated to any other person or institution.
- c. Parents are however obliged to always act in the best interest of their children and to ensure that the standard of education is nothing less than that of public schools. It therefore is in the best interest of the child that the parent ensures that the child at times receives educational support in the subjects that the parent is not skilled in. It is also in the best interest of the child to, at times experience healthy exposure to friends, peers, sport and cultural activities. Parents may therefore utilise the services of external person and institutions to empower them to successfully and legally educate their children at home.
- d. No parent that is doing homeschooling may place his/ her child in a "school" or "boarding school", as will therefore not be home-schooling anymore. Parents may make use of the services of support groups, day-care- or support centres and individuals, even sleep-over facilities to add value to homeschooling and serve the best interest of the child.
- e. When parents make use of the support services of individuals or support centres, the parent should draw up and sign a document clearly stating that parents take full control and responsibility for the education of their own children and that the services of the support centre or individual be utilised at times to compliment the limitations of the parents and to ensure that the best interest of the child is served at all times in terms of academics and socialising.
- f. When the parents use the services of a day-care or support centre, the parents take responsibility and control of the learner's involvement at the centre, i.e. the parents give written instruction to the facilitator at the support centre with regards to the objectives that the learner should attain by the end of the

support centre session. The parents should check and control whether the learner has progressed satisfactorily and whether the best interest of the child was served during the support centre session.

- g. The children may under no circumstances be exposed to the support centre for a period longer than what they would spend at home in parental care (60/40 ratio).
- h. Delta Education is responsible for the requisition and storage of the children's profile sheets (should the parents prefer so and explicitly request Delta to do so) as well as the monitoring of the learners' progress and issuing of tests, exams etc., to ultimately present the parents with an indication of the children's progress.

Children learning at home may attend extra classes in any academic subject, outside the confines of the home. These children may also receive extra-curricular tuition and training in music, art, cultural activities and sport. They may also visit friends outside the confines of the home or attend adventure camps and educational events, activities and excursions. But the full responsibility and control over the child's actions remains with the legal parents or guardians.

Support centres may at times support children learning at home with regards to extra classes, sport- and cultural activities. Support centres are not schools and therefore do not take any responsibility whatsoever for any learner provided with such a service. The parents are in full control and take full responsibility and liability for their own children.

Support centres do not register attendance; it is the responsibility of the parents. Support centres render a service to the children according to the written instructions of the parents. Parents will typically send their children to a support group or support centre for extra classes or social activities or both, during some days of the week or some weeks of the month, whatever the need may be.

Legal protection

Impak/Delta and the Pestalozzi Trust as agreed that the Pestalozzi Trust will expand its legal protection from bona-fide learners only to include all the support centres and families involved with the support centres. To ultimately benefit from this protection, Impak/Delta and the Pestalozzi Trust agreed to a special per capita membership tariff.

Die Pestalozzi Trust, under the chairmanship of Mr. Leendert van Oostrum, applies the membership fees to fully finance any legal action necessary to protect the rights of the parents.

Centres the centre parents can therefore focus on the good education of the children with peace of mind.

It is however extremely important to note that parents have the responsibility to ensure that the centre adheres to the legalities and conditions as stipulated above.

6. How does Delta's Education plan work in Support centres?

In practice it happens that support centres are visited by numerous children simultaneously, or that the support centre has to function as a day-care centre at times. Here attention is given to how the facilitators are able to handle a large number of learners simultaneously in one room. Delta's support centres function according to the principle of individualised education. Individualised education entails a shift in focus from a situation where the learner is taught by a teacher to a situation of self-activity. This is where the learner is guided by a facilitator to study and discover by himself or herself and take on challenges. This concept enables learners to progress at their own time and rate. Learners that develop earlier, work faster and thrive on challenges will be able to complete a grade in less than a year. Slower learners may even take longer than a year to complete a grade.

Individualised education is thus structured and presented that two persons, of which one is a teacher and the other an aide, are empowered to successfully handle up to 30 learners on different grades with ease. These personnel are not necessarily subject specialist but tutors that act as facilitators and guides. They manage the educational situation and guide the child to self-discover, self-study, take own responsibility and accept challenges. This type of education is made possible by the quality of Delta Education's lesson material, the fact that every lesson is self-explanatory and truly speaks to the children at their level. Every lesson or group of lessons concludes with an open book test. Learners cannot proceed to the following lesson without proving by

means of the open book tests that they've mastered the previous work. The facilitators receive strong guidance and back-up from Delta Education, empowering them to adapt their role from teacher to guide.

The facilitator and supporting facilitator's hands are strengthened and complimented by subject advisors from the community that can be hired in to present classes, or by means of video lessons presented in the centre. A maths, science, or music teacher or whoever can be hired for three to four hours per week, or the centre may use video lessons. The concept of hiring teachers and video lessons makes quality education possible across a broad spectrum of subjects.

Individualised education entails the principle that parents and learners, in cooperation with the facilitator, set up weekly realistic and measurable goals on progress. The goals should challenge the child throughout to academic progress and spiritual growth. Learners who have reached their goals should be rewarded properly and fittingly. Good behaviour, discipline, helpfulness, willingness to sacrifice and dutifulness should be rewarded. Rewards may appear in a variety of forms, e.g. marks, longer breaks, merit bursaries, excursions, special privileges, etc. Learners that are lazy or exhibits wanton misconduct should be reprimanded sharply though with love and will forfeit certain privileges. Learners that do not respond to corrective treatment should be asked to leave the support centre.

Children and parents that abide by the nature, authority, discipline and regulations of support centres are welcome. Deviations from this won't be tolerated.

7. Preparations to set up the support centre to be a registered Delta support centre

- a. Thoroughly ascertain yourself with the regulations of the National Schools Act 84 of 1996, articles 3, 4 and 51, related to homeschooling. Your proposed support centre may not be structured or operated as such to disobey the regulations of this Act.
- b. The management of the support centre should draw up a business plan that includes a S.W.O.T. analysis and that clearly elucidates how the support centre will be managed with regards to administration, financial and education. The centre's protocol to comply with legal aspects, the regulations of this policy and the requirements of the Pestalozzi Trust should be stipulated clearly complete with all supporting documentation. This business plan should also include the centre's goals, ethos, standing orders, budget, market potential, layout plan of the premises, human resources plan, year plan and social calendar. Feel free to make generous use of the documentation of existing support centres.
- c. The premises should create a pleasant and professional learning area, sufficient media should be acquired, sufficient and fitting educational material like puzzles, TV with video, etc. should be set up, and computers with internet connections as well as a safe and copier are essential pieces of equipment to provide successful support to participating parents.
- d. Obtain, if necessary, permission from the local authorities for the operation of the business.
- e. Put the business form, management structures, financial arrangements and bank accounts in place.
- f. Obtain support for the idea of a trust fund so that community members may contribute to it for merit bursaries to deserving children.
- g. Complete the application form to be registered as a Delta support centre.
- h. Send the application for registration along with your registration fees to the Delta head office. (the total annual fee or one sixth thereof)
- i. As soon as Delta Education approves the application and issues a registration certificate, you may obtain the necessary enrolment forms etc. from the head office.
- j. Parents or guardians intending to enrol their children with the centre should complete the enrolment forms of Delta Education as well as the enrolment forms of the centre, with their personal information and signatures.
- k. Ensure that both enrolment forms of Delta and the centre are fully and correctly completed and signed. Draw up a client list for yourself and Delta Education.
- l. Bind the Delta Education enrolment forms with copies of the support centre enrolment forms and indemnity forms and send it with your client list to Delta's offices.
- m. On receipt of the fully and correctly completed enrolment forms and accompanying enrolment fees from your clients, Delta Education will prepare the standard support centre package and send it to you by registered mail.
- n. Immediately check the parcel and its content upon receipt from the post office or courier service and compare it to the enclosed delivery note (and your invoice). If you are confident that the content of the

parcel do not correspond to the enclosed delivery note, you should contact the Delta Education offices within **7 days** after receipt and report any problems with the package that you have received. Negligence to report such a problem in due time will cause that the support centre has to carry any and all costs, to correct the problems or errors.

- o. Ensure that sufficient Delta Education study material, tests, parent guides, etc. are on hand to start the year with peace of mind.
- p. Acquire the services of at least one experienced teacher that can handle grades 0 to 3. Also look for a capable and reliable teacher as facilitator for grades 4 to 12.
- q. Get the commitment from parents that can at times, on a regular basis act as supporting facilitators and negotiate with skilled educational staff to help with subjects like maths, science and music, etc. on a contract basis.
- r. Only do the final and official personnel placements after all the above preparations were done and the envisioned personnel, supporting workers and management are trained properly.
- s. After the business plan, premises and personnel are put in place, and you are confident of the support from your community, you may put an advertisement in your local newspaper (example obtainable from the head office) and arrange for a meeting where you and a representative from Delta (arrange with head office) may address the attendees with regards to the proposed support centre.

Further requirements for continued registration

- a. Any evaluation that is conducted in the support centre must occur under capable supervision and the results of the evaluation should be a true and reliable product of the learner's own work.
- b. All communication from Delta Education to the support centres must also be forwarded to the parents. Negligence to do so may lead to deregistration of the centre.
- c. Delta Education reserves the right to communicate at any time with the parents of learners in the centre, as every family in the centre has a contractual agreement with Delta Education.
- d. Support centre management should ensure that the facilitators, of whom is expected to be keepers of morality and set the example of proper conduct, complies with the standards in their language usage, dress, moral values etc.
- e. No support centre will be recognised as a support centre if, after a period of 1 year from being established, there are less than ten learners participating in the activities of the centre.
- f. Support centre owners should scrupulously ensure that all regulations of this document as well as the regulations stipulated in the document "Application for registration as Delta Education Support Centre for 2009" are adhered to.

8. Hiring of product and Cancellation

Centres hire the Delta products and services on an annual basis at the set centre registration fee. Delta Education undertakes to supply centres with any and all upgrades with regards to products and services every year. Delta Education's product and services never becomes the property of the centre. Should a centre cancel, withdraw or cease to exist as a centre, all Delta products or copies thereof should be returned to Delta Education immediately. Any use of the Delta product, in any format, after the relation between Delta Education and the centre ceased, is illegal and Delta Education reserves the right to take the necessary legal action against offenders.

9. Competition

Should centre owners, for whatever reason, decide to cease existence as an Delta centre, the centre owners may not, for a period of 24 months and within a radius of 10km, open a similar centre for primary or secondary education, unless privately or on behalf of another service provider. The centre owners who decide to cease the relation with Delta Education may not lure away Delta's clients, contractually still using Delta's products and services. Centre owners may not, for a period of 24 months after ending the relation, utilise any information, skills, products or services unique to Delta Education, for own or any other institution's economic benefit.

10. Exclusive rights areas

Support centres that have proved themselves over a period of two consecutive years to adhere to the centre policy of Delta Education may apply with the Delta Education owners to protect their feeding ground. Delta will evaluate each application individually on merit and reserves the right to approve or reject any application, even without supplying any reasons. If the application for an exclusive rights area was successful, the support centre enjoying exclusive rights in an area will have the sole right to function in a specific area. Other support centres

cannot be established, without the explicit written consent and conditions of the support centre having exclusive rights in that area.

An area centre has the right to establish and operate satellite centres in its area, or to allow independent centres, at an agreed enrolment fee and under supervision in the area. Area centres may also be appointed by Delta Education's owners as a regional office.

Should a support centre desire an exclusive rights area, the support centre may, after approval of such application by the owners, acquire the protection at R6 000 per annum. This centre will then also have first choice to obtain the exclusive rights in the successive year.

11. Product, services and enrolment fees for 2009

Delta offers one of two options that a registered support centre may operate under. The first option is called the Platinum option and the second is the Gold option.

The Platinum option:

This type of support centre is entitled to the following, based on a payment of an annual centre registration fee of R600 per grade offered:

- a. Centre Certificate.
- b. Printed study guide, one per term for the subjects offered in the centre.
- c. Printed facilitator's guides – one per subject, per grade, per term.
- d. One set of subject-DVD (video's), per centre, for subjects offered in the centre, where there are DVD's available for the subject.
- e. Set of 8 non-laminated Impak/Delta posters.
- f. Work schedules and study notes for subjects not available on DVD.
- g. A list of prescribed books that centres have to acquire themselves from the suppliers. (Delta Education will, upon request and receipt of payment for the order and postage or courier fees, purchase and despatch the prescribed books on behalf of the centre.)
- h. Delta's monthly circulars and quarterly newsletter.
- i. Legal protection for the centre with the Pestalozzi Trust.
- j. Valid Delta Education tests and exams.
- k. Valid Delta report cards and reports on the learners' progress and gain access through Delta to the Cambridge course and London City and Guilds qualification at special rates.
- l. Subject advisory services (subject support and marking of examinations, if it is submitted within the marking window period).
- m. The adventure camp, winter school and finishing school. The courses and course material are supplied free of charge to learners enrolled with registered support centres. Parents will only have to carry the cost of accommodation and transport to and from these events. The infrastructure of the premises where the activities will be presented will determine the number of learners and parents that can be accommodated. It will occur on a first come, first served basis.
- n. VAT within the borders of South Africa.

Parents involved with this type of centre pay an annual registration and examination fee to Delta Education and are entitled to the following:

1. Printed study guides/ text books for every subject the learner enrolled for.
2. The right for the children to use the Delta Education lesson and video material in the centre.
3. Legal protection.
4. The right to enrol their children for official examinations.
5. A valid Delta Education report card.
6. The right to attend the Delta Education events at a members discount.

Parents enrolled with support centres for support services, signs an agreement with Impak/Delta to purchase their children's' annual study material at the tariffs stipulated below. Should the parent choose to use the debit order payment option, all fees must be paid up by 1 December, which means that the later the child enrolls, the shorter the payment period will be. Additional to the annual tariff, parents should prepare themselves for extra costs involved in practical and technical subjects. The grade 12 parents should keep in mind that the quoted

price includes the final examination fees of roughly R3000,00 that Delta Education has to pay to BCVO/OAER and Umalusi.

Costs

Parents paying cash or by credit card will pay the following to Impak/ Delta:

Gr.	Registration	Exam fees	Legal protection	Study material	Total
00	R500	0	0	R1900	R2400 per annum
0	R500	0	0	R2500	R3000 per annum
1	R500	R300	R360	R2950	R4110 per annum
2	R500	R300	R360	R2950	R4110 per annum
3	R500	R300	R360	R2950	R4110 per annum
4	R500	R490	R360	R2950	R4300 per annum
5	R500	R490	R360	R2950	R4300 per annum
6	R500	R490	R360	R2950	R4300 per annum
7	R500	R490	R360	R2950	R4300 per annum
8	R500	R600	R360	R3140	R4600 per annum
9	R500	R600	R360	R3140	R4600 per annum
10	R500	R1050	R360	R3140	R5050 per annum
11	R500	R1050	R360	R3140	R5050 per annum
12	R500	R4100	R360	R3540	R8500 per annum

Parents paying by debit order will have to pay a surcharge of 5% on above-mentioned prices.

The Gold option:

This option is for registered Impak/Delta support centres that wish to print all the study material.

The owners of these support centres pay an annual license fee per subject hired and are entitled to the following:

- a. Support centres receive one set of DVD's with the study guides, facilitator guides and subject video's (where applicable) for every subject and grade offered in the centre. Thus it is a full learning plan and educational model.
- b. One set of study guides and facilitator guides in hard copy for those subjects not available on DVD.
- c. Work schedules and study letters for those subjects where those subjects are not available on DVD.
- d. Delta's monthly circulars and quarterly newsletter.
- e. Certificate of registration.
- f. Set of 8 non-laminated Impak/Delta posters.
- g. The right to attend the Delta events at members' discount.
- h. Legal protection for the centre with the Pestalozzi Trust.
- i. The right to use the Delta name, logo, material and educational concept.
- j. Valid Delta tests and exams.
- k. Valid Delta report cards and reports on learners' progress and gain access through Delta to the Cambridge course and London City and Guilds qualification at special rates.
- l. The right to copy the lesson material from the DVD for every learner in the centre.
- m. The right to contact the Delta subject advisors if specialist subject support is required.

The quoted price excludes all finishing school practical subjects and supporting material for the practical, technical and scientific subjects.

Parents involved with this type of support centre, pay an annual registration and examination fee to Delta Education and are entitled to the following:

1. The right for their children to use the Delta study material in the centre.
2. Legal protection.
3. The right to enrol their children for valid, official examinations.
4. A valid Delta report card.
5. The right to attend the Delta events at members' discount.

Costs

The support centre pays an annual licence fee to be a Delta support centre and use the products and services, and to use the Delta name, logo and educational concept. Licensing fees per grade per subject are as follow:

Gr. 00 - 3	=	R650 per subject
Gr. 4 - 7	=	R650 per subject
Gr. 8 - 9	=	R700 per subject
Gr. 10 - 12	=	R800 per subject

Parents paying cash or by credit card, will pay the following to Impak/Delta:

Gr.	Registration	Exam fees	Legal protection	Study material	Total
00-0	R500	0	0	0	R500 per annum
1	R500	R300	R360	0	R1160 per annum
2	R500	R300	R360	0	R1160 per annum
3	R500	R300	R360	0	R1160 per annum
4	R500	R490	R360	0	R1350 per annum
5	R500	R490	R360	0	R1350 per annum
6	R500	R490	R360	0	R1350 per annum
7	R500	R490	R360	0	R1350 per annum
8	R500	R600	R360	0	R1460 per annum
9	R500	R600	R360	0	R1460 per annum
10	R500	R1050	R360	0	R1910 per annum
11	R500	R1050	R360	0	R1910 per annum
12	R500	R4100	R360	0	R4960 per annum

Parents paying by debit order will have to pay a surcharge of 5% on above-mentioned prices.

Full payment of examination fees and legal protection is required. The grade 12 examination fees includes the R3000,00 that Delta has to pay BCVO/OAER and Umalusi.

Should the parent choose to use the debit order payment option, all fees must be paid up by 1 December, which means that the later the child enrolls, the shorter the payment period will be. Additional to the annual tariff, parents should prepare themselves for extra costs involved in practical and technical subjects.

Remark

At the normal centre registration fees (Platinum option) the centre would have to pay registration fees to the value of R6000 and 40 learners would have to pay an average of R4500 per learner. The total cost of the transaction would accrue to R186000,00 per annum.

With this Gold option the cost will accrue to a total of R122500,00 per annum. It represents a 33% discount on the normal centre fees and a saving for the centre and parents. The 33% is possible as this model eliminates the cost of printing, storing, postage and packaging of the hard copy.

This means that the package cost per learner is cut back from R4500 to R3000 per annum. The additional advantage is that the centre as well as the parents may pay off the material over a period of 12 months, interest free.

13. Mail and postage

Support centres are responsible to collect or have the packages and parcels collected, by appointment and at own cost, from the Delta offices. Parcels will only be mailed or couriered to the centres by Delta once a quotation for the service has been obtained and the centre deposited the fees into Delta Education's account, and Delta has confirmed receipt of the proof of payment.

14. Conclusion

Do not be too hasty to establish a support centre. Thorough planning and preparation is essential for success. It is by far the best option to first enrol as individual families with Delta Education, and then to grow with the other families in homeschooling, to a support centre concept.

B. Policy regarding non-registered support centres and independent schools

If a support centre or independent school choose not to operate as a registered Delta support centre, do not want to sign the "Application for registration as Delta support centre" or not to pay the registration fees to Delta Education, such as centre is regarded as a non-registered support centre. Delta Education takes no responsibility for the centre's education.

Non-registered centres may be operated under one of the following three scenarios.

1. Scenario 1

Parents enrol as individual homeschooling families, as per the Delta pricelist for learners in homeschooling (see the Delta brochure). These families are entitled on all the normal Delta support services and products as specified for individual homeschooling families. These families may organise themselves and operate their non-registered support centre in any way, without the knowledge, cooperation or involvement from Delta.

2. Scenario 2

Should the parents enrol on the Platinum option fee, on a Delta enrolment form, and join a non-registered centre, the centre and parents/ learners are only entitled to the following products and services:

1. Printed study guides per subject, per term, per centre learner.
2. One printed parent guide per subject, per term, per grade (if there is a learner in that grade).
3. A list of prescribed books that centres have to acquire themselves from the suppliers. (Delta Education will, upon request and receipt of payment for the order and postage or courier fees, purchase and despatch the prescribed books on behalf of the centre.)
4. Tests, exams and report cards.
5. VAT included within the borders of South Africa.
6. Attendance of Delta's extra-curricular activities at quoted tariffs.

The centre and parents are not entitled to the following products and services, but may be acquired additionally.

1. An additional set of study guides and parent guides per subject per grade for the centre head and personnel.
2. Subject-DVD's where applicable
3. Delta posters.
4. Subject advisory services.
5. Free attendance of learners to the Delta congress, adventure camp, leadership training, winter school, finishing school, etc.

3. Scenario 3

The schools pay the annual licensing fees to supply Impak/Delta's upgraded lesson material, on DVD, to use it and to replicate it. No further services are offered. Schools are responsible for their own subject supporting material that may accompany practical and technical subjects.

Licensing fees are as follow per subject per grade per year.

Gr. 1 - 3	=	R650 per subject
Gr. 4 – 7	=	R700 per subject
Gr. 8 – 9	=	R750 per subject
Gr. 10 - 12	=	R850 per subject

Remark: Compare this scenario where it would cost +/- R70000,00 for 40 learners to the Platinum option that will cost R186000,00 and the Gold option that will cost R122000,00 for the same number of learners.

4. Cancellation

Should a centre cancel, withdraw or cease to exist as a centre, all Delta products or copies thereof should be returned to Delta Education immediately. Any use of the Delta product, in any format, after the relation between Delta Education and the centre ceased, is illegal and Delta Education reserves the right to take the necessary legal action against offenders.

His light shines on!